Message Text

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2.1

ACTION ARA-10

INFO OCT-01 IO-10 AF-06 EA-06 EUR-12 NEA-09 ISO-00 FEA-01

ERDA-05 AID-05 CEA-01 CIAE-00 CIEP-01 COME-00 DODE-00

EB-07 FPC-01 H-02 INR-07 INT-05 L-02 NSAE-00 NSC-05

OMB-01 PM-03 SAM-01 OES-03 SP-02 SS-15 STR-01 TRSE-00

FRB-03 PA-01 PRS-01 USIA-06 XMB-02 /135 W

----- 055653

R 141637Z MAR 75

FM AMEMBASSY CARACAS

TO SECSTATE WASHDC 8000

INFO AMEMBASSY ABU DHABI

AMEMBASSY ALGIERS

AMEMBASSY BEIRUT

AMEMBASSY JAKARTA

AMEMBASSY JIDDA

AMEMBASSY KUWAIT

AMEMBASSY LAGOS

AMEMBASSY LONDON

AMEMBASSY LIMA

AMEMBASSY QUITO

AMEMBASSY TEHRAN

AMEMBASSY TRIPOLI

USMISSION BRUSSELS

OECD PARIS 486

AMEMBASSY VIENNA

CONFIDENTIAL CARACAS 2890

E.O. 11652: GDS

TAGS: ENRG, PFOR, PE, VE, EC

SUBJECT: VENEZUELAN-PERUVIAN OIL SCHEME NOW INVOLVES ECUADOR

REF: (A) CARACAS 1884 (B) LIMA 1542

1. ONE PURPOSE OF ECUADOREAN PRESIDENT RODRIGUEZ LARA'S CONFIDENTIAL

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CURRENT VISIT TO VENEZUELA MAY BE RELATED TO TRIANGULAR

OIL DEAL INVOLVING ECUADOR, PERU AND VENEZUELA WHICH HAS JUST COME TO THE EMBASSY'S ATTENTION.

- 2. WHILE INVOLVED IN OTHER DISCUSSIONS WITH SENIOR MINISTRY OF MINES AND HYDROCARBONS OFFICIALS MARCH 13, SUBJECT OF PERUVIAN-VENEZUELAN OIL DEAL AROSE. WHEN ASKED STATUS OF AGREEMENT, MINISTRY OFFICIAL STATED THAT IT IS OPERATIVE. ASKED WHERE VENEZUELAN PETROLEUM CORPORATION (CVP) IS OBTAINING OIL FOR THIS TRANSACTION, OFFICIAL REPLIED IT FROM ECUADOR. HE COULD NOT REMEMBER EXACT QUANTITY BUT SAID THAT APPROXIMATELY 15-18,000 B/D ARE BEING FORWARDED TO PERU FROM ECUADOR. WHEN ASKED WHY VENEZUELA IS INVOLVED IN THIS TRANSACTION, OFFICIAL STATED THAT ECUADOR COULD NOT AFFORD TO GRANT CREDIT TO PERU WHILE VENEZUELA CAN.
- 3. THIS ASPECT OF OIL DEAL BETWEEN PERU AND VENEZUELA
 WAS UNKNOWN TO EMBASSY BEFORE. IT EXPLAINS, AMONG OTHER THINGS,
 DISCREPANCY IN PERUS OIL DEFICIT OF 40,000 B/D AND AGREEMENT
 WHEREBY VENEZUELA WOULD SUPPLY DIRECTLY ONLY 20,000 B/D.
 OBVIOUSLY REMAINING QUANTITY IS COMING FROM ECUADOR UNDER
 VENEZUELAN FINANCING. WE HAVE NO FURTHER INFORMATION AS
 INFORMANT WAS NOT DIRECTLY INVOLVED IN NEGOTIATIONS. ONE
 INTERESTING ASPECT OF THIS IS THE FACT THAT IS HAS KEPT ABSOLUTELY
 CONFIDENTIAL, POSSIBLY AT REQUEST OF ECUADOR TO AVOID EMBARRASSMENT
 OF FELLOW OPEC MEMBER COUNTRY. PERHAPS EMBASSY LIMA AND
 QUITO CAN DEVELOP MORE INFORMATION ON THIS ARRANGEMENT.
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Message Attributes

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